

Consolidated Financial Statements of

**THE ST. LAWRENCE COLLEGE OF
APPLIED ARTS AND TECHNOLOGY**

Year ended March 31, 2015

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

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Year ended March 31, 2015

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Tel: 905 270-7700
Fax: 905 270-7915
Toll-free: 866 248 6660
www.bdo.ca

BDO Canada LLP
1 City Centre Drive, Suite 1700
Mississauga ON L5B 1M2 Canada

Independent Auditor's Report

To the Board of Governors of The St. Lawrence College of Applied Arts and Technology

We have audited the accompanying consolidated financial statements of The St. Lawrence College of Applied Arts and Technology, which comprise the consolidated statement of financial position as at March 31, 2015, and the consolidated statements of operations, changes in net assets, cash flows and remeasurement gains and losses for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of The St. Lawrence College of Applied Arts and Technology as at March 31, 2015 and the results of its operations, cash flows and its remeasurement gains and losses for the year then ended in accordance with Canadian public sector accounting standards.

BDO Canada LLP

Chartered Professional Accountants, Licensed Public Accountants
Mississauga, Ontario
June 9, 2015

MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING

The consolidated financial statements of the St. Lawrence College of Applied Arts and Technology (the "College") are the responsibility of management and have been approved by the Board of Governors.

The consolidated financial statements have been prepared by management in accordance with Canadian public sector accounting standards for government not-for-profit organizations, including the 4200 series of standards, as issued by the Public Sector Accounting Board ("PSAB for Government NPOs"). When alternative accounting methods exist, management has chosen those it deems most appropriate in the circumstances. Consolidated financial statements are not precise since they include certain amounts based on estimates and judgments. Management has determined such amounts on a reasonable basis in order to ensure that the consolidated financial statements are presented fairly, in all material respects.

The College maintains systems of internal accounting and administrative controls of high quality, consistent with reasonable cost. Such systems are designed to provide reasonable assurance that the financial information is relevant, reliable and accurate and that the College's assets are appropriately accounted for and adequately safeguarded.

The College's insurance liabilities have been reviewed by management in consultation with its broker. There are no material liabilities in either fact or contingency as at the date of this report.

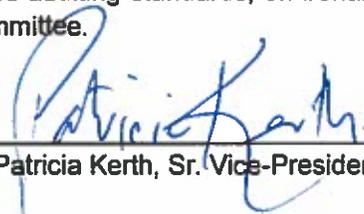
The Board of Governors is responsible for ensuring that management fulfills its responsibilities for financial reporting and is ultimately responsible for reviewing and approving the consolidated financial statements. The Board carries out this responsibility principally through its Audit Committee.

The Audit Committee is appointed by the Board of Governors and meets regularly with management, as well as the external auditors, to discuss internal controls over the financial reporting process, auditing matters and financial reporting issues, to satisfy itself that each party is properly discharging its responsibilities, and to review the consolidated financial statements and the external auditor's report. The Committee reports its findings to the Board for consideration when approving the consolidated financial statements. The Committee also considers, for review and approval by the Board, the engagement or re-appointment of the external auditors.

The consolidated financial statements have been audited by BDO Canada LLP, the external auditors in accordance with Canadian generally accepted auditing standards, on behalf of the Board. BDO Canada LLP has full and free access to the Audit Committee.



Glenn Vollebregt, President and CEO



Patricia Kerth, Sr. Vice-President, Corporate Services & CFO

June 9, 2015

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Statement of Financial Position

Statement 1

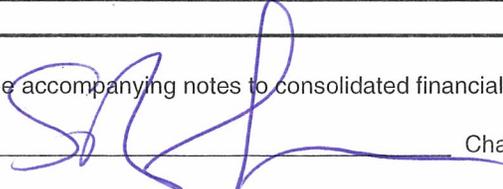
Consolidated Year ended March 31, 2015, with comparative figures for 2014

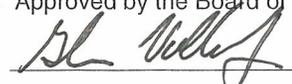
| | 2015 | 2014 |
|--|-----------------------|-----------------------|
| Assets | | |
| Current assets: | | |
| Cash | \$ 14,021,998 | \$ 12,196,912 |
| Short-term investments (note 2) | 5,507,523 | 7,211,396 |
| Grants and accounts receivable (note 16(a)) | 4,549,759 | 4,545,246 |
| Advances to First Nations Technical Institute (note 3) | - | 182,836 |
| Prepaid expenses | 1,410,965 | 1,016,339 |
| | <u>25,490,245</u> | <u>25,152,729</u> |
| Long-term investments (note 2) | 10,487,991 | 7,888,469 |
| Capital assets (note 4) | 80,739,450 | 85,333,833 |
| | <u>\$ 116,717,686</u> | <u>\$ 118,375,031</u> |

Liabilities, Deferred Contributions and Net Assets (Deficiency)

| | | |
|---|-----------------------|-----------------------|
| Current liabilities: | | |
| Demand bank loan (note 3) | \$ - | \$ 182,836 |
| Accounts payable and accrued liabilities | 12,547,157 | 13,173,433 |
| Deferred revenue (note 5) | 11,837,245 | 10,048,635 |
| Trust funds for student enhancement fees (note 6) | 370,847 | 354,242 |
| Current portion of long-term debt (note 8) | 1,219,079 | 1,149,918 |
| | <u>25,974,328</u> | <u>24,909,064</u> |
| Bankers' acceptance loans due on demand (note 8) | 9,141,048 | 9,866,942 |
| | <u>35,115,376</u> | <u>34,776,006</u> |
| Employee future benefits (note 7(b)) | 768,000 | 751,000 |
| Sick leave benefit entitlement (note 7(c)) | 2,572,000 | 2,673,000 |
| Long-term debt (note 8) | 11,417,362 | 11,910,545 |
| Interest rate swaps (note 8(e)) | 5,965,503 | 4,690,052 |
| Deferred contributions capital assets (note 9) | 40,297,384 | 44,070,610 |
| Total Liabilities | <u>96,135,625</u> | <u>98,871,213</u> |
| Net assets (deficiency): | | |
| Invested in capital assets (note 10) | 18,664,577 | 18,377,695 |
| Restricted for endowments (note 11) | 9,523,245 | 7,235,007 |
| Internally restricted (note 12) | 2,439,483 | 2,324,346 |
| Unrestricted deficiency (note 13) | (10,252,222) | (9,937,514) |
| | <u>20,375,083</u> | <u>17,999,534</u> |
| Accumulated remeasurement gains | 206,978 | 1,504,284 |
| | <u>20,582,061</u> | <u>19,503,818</u> |
| Commitments (note 14) | | |
| Contingent liabilities (note 15) | | |
| | <u>\$ 116,717,686</u> | <u>\$ 118,375,031</u> |

See accompanying notes to consolidated financial statements. Approved by the Board of Governors:

 Chair

 President

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Statement of Operations

Statement 2

Year ended March 31, 2015, with comparative figures for 2014

| | 2015 | 2014 |
|--|--------------------|---------------------|
| Revenue: | | |
| Grants and reimbursements (schedule 1) | \$ 55,150,522 | \$ 57,039,267 |
| Tuition and related fees | 32,624,996 | 31,176,906 |
| Ancillary (schedule 1) | 6,449,967 | 6,374,383 |
| Other | 2,673,611 | 3,000,067 |
| Amortization of deferred contributions related to capital assets | 4,840,103 | 4,849,083 |
| Realized gain (loss) on sale of short-term investments | (4,516) | (3,234) |
| Realized gain (loss) on sale of long-term investments | 80,281 | 53,871 |
| Donations | 569,699 | 288,408 |
| Interest | 430,955 | 472,482 |
| Total revenue | 102,815,618 | 103,251,233 |
| Expenses: | | |
| Salaries, wages and benefits (schedule 2) | 64,116,380 | 62,250,071 |
| Non-payroll (schedule 3) | 30,332,631 | 31,156,421 |
| Amortization of capital assets | 8,544,811 | 8,556,316 |
| Employee future benefits expense (recovery) | 17,000 | (14,000) |
| Sick leave benefit recovery | (101,000) | (103,000) |
| Other non-pension benefits expense (recovery) | (181,515) | 275,882 |
| Total expenses | 102,728,307 | 102,121,690 |
| Excess of revenue over expenses | \$ 87,311 | \$ 1,129,543 |

See accompanying notes to consolidated financial statements.

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Statement of Changes in Net Assets

Statement 3

Year ended March 31, 2015

| | Invested in capital assets | Restricted for endowments | Internally restricted | Unrestricted deficiency | Total |
|--|-------------------------------|------------------------------|--------------------------|----------------------------|---------------|
| Balance, beginning of year | \$ 18,377,695 | \$ 7,235,007 | \$ 2,324,346 | \$ (9,937,514) | \$ 17,999,534 |
| Excess (deficiency) of revenue over expenses (note 10) | (3,704,708) | | | 3,792,019 | 87,311 |
| Net change in investment in capital assets (note 10) | 3,991,590 | | | (3,991,590) | |
| Transfer between funds (note 12) | | | 115,137 | (115,137) | |
| Endowment contributions | | 2,288,238 | | | 2,288,238 |
| Balance, end of year | \$ 18,664,577 | \$ 9,523,245 | \$ 2,439,483 | \$ (10,252,222) | \$ 20,375,083 |

Year ended March 31, 2014

| | Invested in capital assets | Restricted for endowments | Internally restricted | Unrestricted deficiency | Total |
|--|-------------------------------|------------------------------|--------------------------|----------------------------|---------------|
| Balance, beginning of year | \$ 18,662,239 | \$ 7,082,509 | \$ 2,219,114 | \$ (11,246,369) | \$ 16,717,493 |
| Excess (deficiency) of revenue over expenses (note 10) | (3,707,233) | | | 4,836,776 | 1,129,543 |
| Net change in investment in capital assets (note 10) | 3,422,689 | | | (3,422,689) | |
| Transfer between funds (note 12) | | | 105,232 | (105,232) | |
| Endowment contributions | | 152,498 | | | 152,498 |
| Balance, end of year | \$ 18,377,695 | \$ 7,235,007 | \$ 2,324,346 | \$ (9,937,514) | \$ 17,999,534 |

See accompanying notes to consolidated financial statements.

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Statement of Cash Flows

Statement 4

Year ended March 31, 2015, with comparative figures for 2014

| | 2015 | 2014 |
|--|----------------------|----------------------|
| Cash provided by (used in): | | |
| Operation activities: | | |
| Excess of revenue over expenses | \$ 87,311 | \$ 1,129,543 |
| Items not involving cash: | | |
| Amortization of deferred contributions related to capital assets | (4,840,103) | (4,849,083) |
| Amortization of capital assets | 8,544,811 | 8,556,316 |
| Gain on sale of investments | (75,765) | (50,637) |
| Gain on disposal of capital assets | (16,167) | (34,461) |
| Changes in non-cash operating working capital | | |
| Increase in grants and accounts receivable | (4,513) | (824,470) |
| Increase in prepaid expenses | (394,626) | (58,478) |
| Increase (decrease) in accounts payable and accrued liabilities | (626,276) | 1,668,138 |
| Increase in deferred revenue | 1,617,949 | 693,518 |
| Accrual for employee future benefits | 84,000 | (117,000) |
| | <u>4,376,621</u> | <u>6,113,386</u> |
| Capital activities: | | |
| Purchase of capital assets | (3,950,642) | (3,620,047) |
| Receipt of deferred capital contributions | 1,066,877 | 1,313,738 |
| Proceeds on sale of capital assets | 16,382 | 34,461 |
| | <u>(2,867,383)</u> | <u>(2,271,848)</u> |
| Financing activities: | | |
| Endowment contributions | 2,288,238 | 152,498 |
| Decrease in demand bank loan | (182,836) | (324,318) |
| Increase in trust funds for student enhancement fees | 16,605 | 72,618 |
| Principal payments on long-term debt | (1,149,916) | (1,084,704) |
| | <u>972,091</u> | <u>(1,183,906)</u> |
| Investing activities: | | |
| (Increase) decrease in investments | (839,079) | 885,056 |
| Decrease in advances to First Nations Technical Institute | 182,836 | 324,318 |
| | <u>(656,243)</u> | <u>1,209,374</u> |
| Increase in cash | 1,825,086 | 3,867,006 |
| Cash, beginning of year | 12,196,912 | 8,329,906 |
| Cash, end of year | <u>\$ 14,021,998</u> | <u>\$ 12,196,912</u> |

See accompanying notes to consolidated financial statements.

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Statement of Remeasurement Gains and Losses

Statement 5

Year ended March 31, 2015, with comparative figures for 2014

| | 2015 | 2014 |
|--|--------------|--------------|
| Accumulated remeasurement gain (loss), beginning of year | \$ 1,504,284 | \$ 45,971 |
| Unrealized gain/(loss) attributable to: | | |
| Short-term investments designated at fair value | (21,096) | (53,707) |
| Derivatives – interest rate swaps (note 8(e)) | (1,280,726) | 1,508,786 |
| | (1,301,822) | 1,455,079 |
| Realized loss reclassified to the statement of operations: | | |
| Disposition of short-term investments | 4,516 | 3,234 |
| Net remeasurement gain (loss) for the year | (1,297,306) | 1,458,313 |
| Accumulated remeasurement gains, end of year | \$ 206,978 | \$ 1,504,284 |

See accompanying notes to consolidated financial statements.

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Notes to Financial Statements, page 1

Year ended March 31, 2015

The St. Lawrence College of Applied Arts and Technology (the “College”) was established as a community college in 1967 and operates under the authority of the Province of Ontario. The College offers full-time, post-secondary programs and part-time courses and certificate programs at campuses located in Kingston, Brockville and Cornwall. The College is a registered charity and is exempt from income taxes, provided certain requirements of the Income Tax Act are met.

The St. Lawrence College Foundation (the “Foundation”) is incorporated without share capital under the Ontario Corporations Act. The Foundation operates under a memorandum of understanding with the College’s Board of Governors. Accordingly, the results and operations of the Foundation are included in the College’s financial statements. The objectives of the Foundation are to solicit, receive, manage and distribute money and other funds to support the educational services provided by the College and its affiliated institutions.

1. Significant accounting policies:

(a) Basis of presentation:

The financial statements have been prepared by management in accordance with Canadian Public Sector Accounting Standards including the 4200 standards for government not-for-profit organizations. These consolidated financial statements reflect the assets, liabilities, revenues and expenses of the College and its subsidiary, The St. Lawrence College Foundation. All significant intercompany balances and transactions have been eliminated upon consolidation.

(b) Revenue recognition:

The College follows the deferral method of accounting for contributions which include government grants and donations.

The College is funded primarily by the Province of Ontario in accordance with funding arrangements established by the Ministry of Training, Colleges and Universities (MTCU). Grants are recorded as revenue in the period to which they relate. Grants approved but not received by the end of the fiscal year are accrued. Where a portion of a grant relates to a future year, it is deferred and recognized in that subsequent year.

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Notes to Financial Statements, page 2

Year ended March 31, 2015

1. Significant accounting policies (continued):

(b) Revenue recognition (continued):

Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Tuition fees are recorded as revenue based on the academic period of the specific courses. Tuition fees are deferred to the extent that the courses extend beyond the fiscal year of the College. Revenue from contract educational services, federal training and ancillary operations is recognized when the services are provided.

Externally restricted contributions other than endowment contributions are deferred and recognized as revenue in the year in which the related expenses are recognized. Contributions restricted for the purchase of capital assets are deferred and amortized into revenue on a straight-line basis, at a rate corresponding with the amortization rate for the related capital assets.

Endowment contributions are recognized as direct increases in endowment net assets in the year in which the contributions are received.

Donations of assets are recorded at fair value when a fair value can be reasonably estimated. Pledges receivable are not recorded as an asset in the accompanying financial statements.

Restricted investment income is recognized as revenue in the year in which the related expenses are recognized. Unrestricted investment income is recognized as revenue when earned.

(c) Capital assets:

Purchased capital assets are recorded at cost. Contributed capital assets are recorded at fair value at the date of contribution. Amortization is provided on a straight-line basis over the estimated useful lives as follows:

| | |
|-------------------------------|---------------------|
| Buildings | 10, 20 and 40 years |
| Site improvements and parking | 10 years |
| Equipment | 2 to 10 years |

Costs of construction in progress are capitalized. Amortization is not recognized until construction is complete and the assets are ready for productive use.

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Notes to Financial Statements, page 3

Year ended March 31, 2015

1. Significant accounting policies (continued):

(d) Employee future benefits and sick leave entitlement:

The College is a member of the Colleges of Applied Arts and Technology Pension Plan, which is a multi-employer, defined benefit plan. The College also provides defined retirement and post-employment benefits and compensated absences to certain employee groups. These benefits include pension, health and dental and non-vesting sick leave. The actuarial determination of the accrued benefit obligations for pensions and other retirement benefits uses the projected benefit method prorated on service. The most recent actuarial valuation of the benefit plans for funding purposes was as of January 1, 2014, and the next required valuation will be as of January 1, 2017.

The College has adopted the following policies with respect to accounting for these employee benefits:

- (i) The costs of post-employment future benefits are actuarially determined using management's best estimate of health care costs, disability recovery rates and discount rates. Adjustments to these costs arising from changes in estimates and experience gains and losses are amortized to income over the estimated average remaining service life of the employee groups on a straight line basis.
- (ii) The costs of the multi-employer defined benefit pension plan are the employer's contributions due to the plan in the period.
- (iii) The cost of non-vesting sick leave benefits are actuarially determined using management's best estimate of salary escalation, employees' use of entitlement and discount rates. Adjustments to these costs arising from changes in actuarial assumption and/or experience are recognized over the estimated average remaining service life of the employees.
- (iv) The discount used in the determination of the above-mentioned liabilities is equal to the College's internal rate of borrowing.

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Notes to Financial Statements, page 4

Year ended March 31, 2015

1. Significant accounting policies (continued):

(e) Financial instruments:

The College classifies its financial instruments as either fair value or amortized cost. The College's accounting policy for each category is as follows:

Fair Value

This category includes derivatives and equity instruments quoted in an active market. The College has designated its fixed income portfolio that would otherwise be classified into the amortized cost category at fair value as the College manages and reports performance of it on a fair value basis.

They are initially recognized at cost and subsequently carried at fair value. Unrealized changes in fair value are recognized in the statement of remeasurement gains and losses until they are realized, when they are transferred to the statement of operations.

Transaction costs related to financial instruments in the fair value category are expensed as incurred.

Where a decline in fair value is determined to be other than temporary, the amount of the loss is removed from accumulated remeasurement gains and losses and recognized in the statement of operations. On sale, the amount held in accumulated remeasurement gains and losses associated with that instrument is removed from net assets and recognized in the statement of operations.

Amortized cost

This category includes accounts receivable, accounts payable and accrued liabilities, bank loans and term debt. They are initially recognized at cost and subsequently carried at amortized cost using the effective interest rate method, less any impairment losses on financial assets, except for contributions, which are initially recognized at fair value.

Transaction costs related to financial instruments in the amortized cost category are added to the carrying value of the instrument.

Write-downs on financial assets in the amortized cost category are recognized when the amount of a loss is known with sufficient precision, and there is no realistic prospect of recovery. Financial assets are then written down to net recoverable value with the write-down being recognized in the statement of operations.

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Notes to Financial Statements, page 5

Year ended March 31, 2015

1. Significant accounting policies (continued):

(f) Management estimates

The preparation of financial statements in conformity with PSAB for Government Non Profit Organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the period. Actual results could differ from these estimates. Areas of key estimation include determination of fair value for investments and interest rate swaps, allowance for doubtful accounts, amortization of capital assets and deferred capital contributions and actuarial estimation of employee future benefits and sick leave benefit entitlement liabilities.

Financial instruments are classified into value hierarchy levels 1, 2 or 3 for the purposes of describing the basis of inputs used to determine the fair market value of those amounts recorded at fair value as described below:

- Level 1 – Fair value measurements are those derived from unadjusted quoted market prices in active markets for identical assets or liabilities;
- Level 2 – Fair value measurements are those derived from observable or corroborated inputs, other than level 1, such as quoted prices for similar assets or liabilities in inactive markets or market data for substantially the full term of the assets or liabilities; and
- Level 3 – Fair value measurements are those derived from unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets and liabilities.

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Notes to Financial Statements, page 6

Year ended March 31, 2015

1. Significant accounting policies (continued):

(g) Foreign currency:

Foreign currency transactions are recorded at the exchange rate at the time of the transaction. Assets and liabilities denominated in foreign currencies are recorded at fair value using the exchange rate at the financial statement date. Realized foreign exchange gains and losses are recognized in the statement of operations.

(h) Student organizations:

These financial statements do not reflect the assets, liabilities and results of operations of the various student organizations at the College.

2. Investments:

Short-term investments are held in securities that expire within one year at acquisition and are held for the purpose of meeting short-term cash commitments. Long-term investments are comprised of the following:

| | Level | 2015 | 2014 |
|---------------------------|-------|--------------|--------------|
| Cash | 1 | \$ 463,040 | \$ 955,699 |
| Fixed income | 2 | 7,063,111 | 4,418,622 |
| Equities and mutual funds | 1 | 2,961,840 | 2,514,148 |
| | | <hr/> | <hr/> |
| | | \$10,487,991 | \$ 7,888,469 |

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Notes to Financial Statements, page 7

Year ended March 31, 2015

2. Investments (continued):

There were no significant transfers between Level 1 and Level 2 for the years ended March 31, 2015 and 2014. There were also no transfers in or out of Level 3.

Government bonds have interest rates from 0% to 5.13% (2014 – 0% to 4.5%) and mature between 2015 and 2024. The fixed income investments are all fixed rate with a weight average effective interest rate of 2.86% (2014 – 3.44%).

Maturity profile of bonds held is as follows:

| 2015 | | | | | |
|------------------|------------------|----------------|-----------------|------------------|-------------|
| | Within 1 Year | 1 - 5 Years | 6 - 10 Years | Over 10 Years | Total |
| Carrying Value | \$ 2,171,911 | \$ 3,024,882 | \$ 1,866,318 | \$ - | \$7,063,111 |
| Percent of Total | 30.8% | 42.8% | 26.4% | 0% | |

| 2014 | | | | | |
|------------------|------------------|----------------|-----------------|------------------|-------------|
| | Within 1 Year | 1 - 5 Years | 6 - 10 Years | Over 10 Years | Total |
| Carrying Value | \$ 235,316 | \$ 2,317,761 | \$ 1,512,142 | \$ 353,403 | \$4,418,622 |
| Percent of Total | 5.3% | 52.5% | 34.2% | 8.0% | |

3. Advances to First Nations Technical Institute and demand bank loan:

| | 2015 | 2014 |
|---|------------|------------|
| Balance, beginning of year | \$ 182,836 | \$ 507,154 |
| Advances during the year | - | 46,919 |
| Repayment of advances from operating grants | (182,836) | (371,237) |
| Balance, end of year | \$ - | \$ 182,836 |

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Notes to Financial Statements, page 8

Year ended March 31, 2015

3. Advances to First Nations Technical Institute and demand bank loan (continued):

In May 2001, the College entered into an agreement with the First Nations Technical Institute (F.N.T.I.) pertaining to educational and training services and activities that would benefit aboriginal students. The financial terms of the agreement were revised in September 2011.

For students enrolled in programs prior to September 2011, the financial terms of the partnership agreement state that the MTCU operating grants and the tuition fees generated from accredited programs delivered pursuant to the agreement is shared in the ratio of 90% to the F.N.T.I. and 10% to the College.

The partnership agreement stipulates that the College will annually advance funds to the F.N.T.I. for the 90% share of the MTCU operating grants that will be distributed in future years pursuant to MTCU's funding formula. The partnership agreement states that the advances will be repaid to the College in the year of receipt of the operating grants.

For students enrolled in programs commencing September 2011, the tuition fees and operating grants are shared in the ratio of 80% to the F.N.T.I. and 20% to the College. The College no longer advances the grant from MTCU to F.N.T.I. but distributes the funds as received from MTCU.

The College financed the advances to the F.N.T.I. with a demand bank loan, which was paid in full as of March 31, 2015.

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Notes to Financial Statements, page 9

Year ended March 31, 2015

4. Capital assets:

| | | | 2015 | 2014 |
|-------------------------------|----------------------|-----------------------------|----------------------|----------------------|
| | Cost | Accumulated amortization | Net book value | Net book value |
| Land | \$ 745,393 | \$ - | \$ 745,393 | \$ 745,393 |
| Buildings | 142,712,880 | 69,333,550 | 73,379,330 | 77,388,631 |
| Construction in progress | 418,148 | - | 418,148 | 115,853 |
| Site improvements and parking | 5,402,876 | 4,143,167 | 1,259,709 | 1,337,178 |
| Equipment | 46,166,000 | 41,229,130 | 4,936,870 | 5,746,778 |
| | <u>\$195,445,297</u> | <u>\$114,705,847</u> | <u>\$ 80,739,450</u> | <u>\$ 85,333,833</u> |

Cost and accumulated amortization at March 31, 2014 amounted to \$191,782,007 and \$106,448,174 respectively.

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Notes to Financial Statements, page 10

Year ended March 31, 2015

5. Deferred revenue:

| | 2015 | 2014 |
|---------------------------------|---------------------|---------------------|
| Student tuition fees | \$ 4,558,207 | \$ 4,057,243 |
| Externally restricted donations | 1,845,549 | 1,421,331 |
| Expenses of future periods | 5,433,489 | 4,570,061 |
| | \$11,837,245 | \$10,048,635 |

(a) Student tuition fees:

Deferred contributions related to student tuition fees represent fees collected by the College for which the term of the program or course extends beyond the fiscal year of the College.

(b) Externally restricted donations:

Deferred contributions related to externally restricted donations represent unspent donations that have been restricted by the donors for special projects, student bursaries and other financial assistance.

| | 2015 | 2014 |
|---|---------------------|---------------------|
| Donations | \$ 976,380 | \$ 888,778 |
| Restricted investment income net of fees | 21,755 | 10,687 |
| Change in unrealized gain (loss) on long-term investments | 170,661 | (15,930) |
| | 1,168,796 | 883,535 |
| Amount recognized as revenue in the year | (497,349) | (246,076) |
| | 671,447 | 637,459 |
| Donations utilized for additions to capital assets | (247,229) | (341,625) |
| Net increase | 424,218 | 295,834 |
| Balance, beginning of year | 1,421,331 | 1,125,497 |
| Balance, end of year | \$ 1,845,549 | \$ 1,421,331 |
| Represented by: | | |
| Foundation fund for bursaries and special projects | \$ 1,060,072 | \$ 842,604 |
| Funds for bursaries | 399,931 | 363,842 |
| Unrealized gain on long-term investments | 385,546 | 214,885 |
| | \$ 1,845,549 | \$ 1,421,331 |

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Notes to Financial Statements, page 11

Year ended March 31, 2015

5. Deferred revenue (continued):

(c) Expenses of future periods:

Deferred contributions related to expenses of future periods include unspent grants and reimbursements, the employment stability funds maintained pursuant to the collective union agreements and the unspent investment income earned on the Ontario Student Opportunity Trust Fund and the Ontario Trust for Student Support (see note 11).

| | 2015 | 2014 |
|---|---------------------|---------------------|
| Balance, beginning of year | \$ 4,570,061 | \$ 4,599,137 |
| Amount recognized as revenue in the year | (2,353,775) | (2,869,334) |
| Amount received related to future years | 3,133,316 | 2,779,293 |
| Restricted investment income (note 11) | 304,943 | 279,860 |
| Investment income used to pay bursaries (note 11) | (221,056) | (218,895) |
| Balance, end of year | \$ 5,433,489 | \$ 4,570,061 |

6. Trust funds for student enhancement fees:

The College holds student enhancement fees on behalf of student associations. Representatives of the student associations determine the disbursement of the funds.

| | 2015 | 2014 |
|--|-------------------|-------------------|
| Balance, beginning of year | \$ 354,242 | \$ 281,624 |
| Student enhancement fees | 271,328 | 261,309 |
| | 625,570 | 542,933 |
| Portion of student enhancement fees utilized for additions to capital assets (note 9) | - | (39,695) |
| Enhancement fees paid to student associations | (174,544) | (87,638) |
| Enhancement fees utilized for student approved activities and recognized as revenue | (58,809) | (38,686) |
| Enhancement fees donated to Cornwall revitalization/ bursary fund | (21,370) | (22,490) |
| | (254,723) | (188,691) |
| Balance, end of year | \$ 370,847 | \$ 354,242 |

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

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Year ended March 31, 2015

7. Employee future benefits and sick leave benefit entitlement:

(a) Pension plan:

Substantially all of the employees of the College are members of the Colleges of Applied Arts and Technology ("CAAT") Pension Plan (the "Plan"), which is a multi-employer defined benefit pension plan available to all eligible employees of the participating members of the CAAT. Plan members will receive benefits based on the length of service and on the average of annualized earnings during the highest five consecutive years prior to retirement, termination or death.

Pension assets consist of investment grade securities. Market and credit risk on these securities are managed by the Plan and by placing Plan assets in trust and through the Plan investment policy.

The College's pension expense is calculated in accordance with the contribution formula contained in the Plan text, using Plan management's best estimates, in consultation with its actuaries. The funding objective is for employer contributions to the Plan to remain a constant percentage of employees' contributions.

Variances between actuarial funding estimates and actual experience may be material and any differences are generally to be funded by the participating members. The most recent triennial actuarial valuation of the plan as at January 1, 2014 indicates the Plan's funding reserve increased to \$773 million (from \$525 million in 2014), reflecting in the Plan's 11.5% gross return for 2014. Contributions to the Plan made during the year by the College on behalf of its employees amounted to \$5,115,587 (2014 - \$4,760,524) and are included as an expense in the statement of operations.

(b) Employee future benefits:

The College provides extended health care, dental insurance and life insurance benefits to certain of its employees under a multi-employer plan under CAAT. This coverage may be extended to the post-employment period. The most recent actuarial valuation of these employee future benefits was completed January 31, 2015 and extrapolated to March 31, 2015. The related benefit liability was determined by independent actuaries on behalf of the College system as a whole.

Variances between actuarial funding estimates and actual experience may be material and any differences are generally to be funded by the participating members. The College recognizes as expense for current services the amount of its required contribution in a given year and the change in the accrued benefit liability in the year.

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Consolidated Notes to Financial Statements, page 13

Year ended March 31, 2015

7. Employee future benefits and sick leave benefit entitlement (continued):

(b) Employee future benefits (continued):

The following tables outline the components of the College's employee future benefits liability and the related expense:

| | 2015 | 2014 |
|------------------------------------|------------|------------|
| Accrued benefit obligations | \$ 762,000 | \$ 703,000 |
| Fair value of plan assets | (126,000) | (105,000) |
| Funded status – plan deficit | 636,000 | 598,000 |
| Unamortized actuarial gain/(loss) | 132,000 | 153,000 |
| Employee future benefits liability | \$ 768,000 | \$ 751,000 |

| | 2015 | 2014 |
|---|-----------|-------------|
| Current service cost | \$ 3,000 | \$ 8,000 |
| Interest on accrued benefit obligation | 3,000 | 6,000 |
| Experience losses | 38,000 | 9,000 |
| Benefit payments | (17,000) | (41,000) |
| Amortized actuarial (gain)/loss | (10,000) | 4,000 |
| Employee future benefits expense (recovery) | \$ 17,000 | \$ (14,000) |

These amounts represent the results of the actuarial valuation completed effective January 1, 2014 and extrapolated to March 31, 2015.

The significant actuarial assumptions adopted in estimating the College's accrued benefit liability are as follows:

| | 2015 | 2014 |
|-----------------------------------|-------------------------------------|-------------------------------------|
| Discount rate | 1.6% | 2.7% |
| Dental benefit cost escalation | 4.0% | 4.0% |
| Medical benefits cost escalation: | | |
| Hospital and other medical | 4.0% | 4.0% |
| Drugs | 9.0%, decreasing to 4.0% in 2034 | 9.0%, decreasing to 4.0% in 2034 |

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Notes to Financial Statements, page 14

Year ended March 31, 2015

7. Employee future benefits and sick leave benefit entitlement (continued):

(c) Non-vesting sick leave:

The College allocates to certain employee groups a specified number of days each year for use as paid absences in the event of illness or injury. These days do not vest and are available immediately. Employees are permitted to accumulate their unused allocation each year, up to the allowable maximum provided in their employment agreements. Accumulated days may be used in future years to the extent that the employees' illness or injury exceeds the current year's allocation of days. Sick days are paid out at the salary in effect at the time of usage. The related benefit liability was determined by independent actuaries on behalf of the College system as a whole.

The following tables outline the components of the College's sick leave benefit entitlements:

| | 2015 | 2014 |
|---|---------------------|---------------------|
| Non-vesting sick leave: | | |
| Accrued benefit obligation | \$ 2,217,000 | \$ 2,106,000 |
| Unamortized actuarial gain | 355,000 | 567,000 |
| Total sick leave benefit entitlement liability | \$ 2,572,000 | \$ 2,673,000 |

| | 2015 | 2014 |
|--|---------------------|---------------------|
| Non-vesting sick leave: | | |
| Current service cost | \$ 126,000 | \$ 159,000 |
| Interest on accrued benefit obligation | 57,000 | 60,000 |
| Benefit payments | (222,000) | (327,000) |
| Amortized actuarial (gain) loss | (62,000) | 5,000 |
| Total sick leave benefit recovery | \$ (101,000) | \$ (103,000) |

The probability that the employee will use more sick days than the annual accrual and the excess number of sick days used are within ranges of 0% to 24% and 0 to 44.3 days respectively for age groups ranging from 20 and under to 65 and over in bands of 5 year.

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Notes to Financial Statements, page 15

Year ended March 31, 2015

7. Employee future benefit and sick leave benefit entitlement (continued):

(c) Non-vesting sick leave (continued):

The unamortized actuarial loss is amortized over the expected average remaining service life as listed below:

| | |
|--|-----------------------|
| Accumulated sick leave benefit plan entitlements | Academic – 10.2 years |
| | Support – 11.2 years |
| <u>Employee future benefits</u> | <u>11.7 years</u> |

The significant actuarial assumptions adopted in estimating the College's accrued benefit liability are as follows:

| | 2015 | 2014 |
|------------------------------|---|--------------------------------------|
| Discount rate | 1.6% | 2.7% |
| Salary escalation - Academic | 1.5%, 1.8% in 2016 and 1.5% thereafter | 0%, |
| Salary escalation - Support | 1.0%, 0.5% in 2016 and 2017 and 1.5 % thereafter | 1.75% thereafter 1.75% thereafter |

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Notes to Financial Statements, page 16

Year ended March 31, 2015

8. Long-term debt:

(a) Long-term debt is comprised of the following:

| | 2015 | 2014 |
|---|---------------------|---------------------|
| Bankers' acceptance loans due on demand (note 8(b)): | | |
| 5.997%, repayable approximately \$133,000 quarterly including interest, maturing September 10, 2021 | \$ 2,968,060 | \$ 3,324,897 |
| 6.01%, repayable approximately \$28,000 monthly including interest, maturing July 4, 2028 | 3,118,289 | 3,266,523 |
| 6.02%, repayable approximately \$21,000 monthly including interest, maturing August 1, 2028 | 2,349,095 | 2,459,668 |
| 6.06%, repayable approximately \$13,000 monthly including interest, maturing September 1, 2028 | 1,431,500 | 1,498,060 |
| Fixed rate term loans (note 8(c)): | | |
| 5.12%, repayable \$9,466 monthly including interest, maturing February 1, 2030 | 1,183,173 | 1,234,742 |
| 5.29%, repayable \$15,522 monthly including interest, maturing November 1, 2030 | 1,980,947 | 2,060,125 |
| 5.35%, repayable \$67,895 monthly including interest, maturing March 1, 2031 | 8,746,425 | 9,083,390 |
| | 21,777,489 | 22,927,405 |
| Current portion | (1,219,079) | (1,149,918) |
| Bankers' acceptance loans due on demand | (9,141,048) | (9,866,942) |
| | <u>\$11,417,362</u> | <u>\$11,910,545</u> |

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Notes to Financial Statements, page 17

Year ended March 31, 2015

8. Long-term debt (continued):

- (b) The 5.997% and 6.01% bankers' acceptance loans due on demand were used to finance the construction of the student residence on the Kingston campus. The 6.02% and 6.06% bankers' acceptance loans due on demand were used to finance the construction of a fitness facility and the expansion of the cafeteria, respectively, on the Kingston campus. These loans are economically hedged through interest rate swaps to the fixed interest rates noted above. The College also incurs a bank stamping fee of 0.30% to 0.32% on the outstanding principal balance of each loan which is paid quarterly for the 5.997% loan and monthly for the remaining loans. No specific security has been pledged for these loans.

Based on a detailed analysis and feasibility study it is expected that operational costs of the student residence, including the principal and interest payments on the related bankers' acceptance loans, will be financed from operational revenue generated by the residence as required by the Ministry of Training, Colleges and Universities. If an operating deficit is incurred, it will be financed by the excess of revenue over expenses from other ancillary operations.

It is expected that the management fees, utilities and other costs of the fitness facility, including the principal and interest payments on the related bankers' acceptance loan, will be financed from student fees.

Principal due on the bankers' acceptance loans in each of the next five years and thereafter is as follows:

| | |
|------------|--------------------|
| 2016 | \$ 725,896 |
| 2017 | 772,388 |
| 2018 | 821,860 |
| 2019 | 874,503 |
| 2020 | 930,523 |
| Thereafter | <u>5,741,774</u> |
| Total | <u>\$9,866,944</u> |

Loan interest and stamping fees totalling \$619,339 (2014 - \$663,319) have been recorded as an expense in the statement of operations.

- (c) The 5.12% fixed rate term loan was used to finance the construction of the Cornwall student residence, the 5.29% loan was used to finance the construction of the Brockville student residence and the 5.35% loan was used to finance the construction of an addition to the Kingston student residence. The College incurs a monthly bank stamping fee of 0.25% on the outstanding principal balance of the student residence loans which have been economically hedged through interest rate swaps to the fixed interest rates noted above. No specific security has been pledged for these loans.

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Notes to Financial Statements, page 18

Year ended March 31, 2015

8. Long-term debt (continued):

(c) (continued):

Based on a detailed analysis and feasibility study it is expected that operational costs of the student residences, including the principal and interest payments on the related loans, will be financed from operational revenue generated by the residences as required by the Ministry of Training, Colleges and Universities. If an operating deficit is incurred, it will be financed by the excess of revenue over expenses from other ancillary operations.

(d) Principal due on the fixed rate term loans in each of the next five years and thereafter is as follows:

| | | |
|------------|----|---------------------|
| 2016 | \$ | 493,183 |
| 2017 | | 520,042 |
| 2018 | | 548,364 |
| 2019 | | 578,228 |
| 2020 | | 609,718 |
| Thereafter | | <u>9,161,010</u> |
| Total | | <u>\$11,910,545</u> |

Loan interest and stamping fees totalling \$675,125 (2014 - \$700,511) have been recorded as an expense in the statement of operations.

(e) Interest rate swaps:

The College is party to interest rate swap contracts to manage interest rate exposures for economic hedging and risk management purposes.

The use of the agreement effectively enables the College to convert the floating rate interest obligations of the loans into fixed rate obligations and thus manage its exposure to interest rate risk. The fixed rates received under the interest rate swaps are disclosed in notes 8(b) and (c). The maturity dates of the interest rate swaps are the same as the maturity dates of the associated long-term debt, ranging from 2021 to 2031 and therefore the loss will not impact cash flow. The fair value of the interest rate swaps will vary based on prevailing market interest rates and the remaining term to maturity. The change in fair value of the interest rate swaps was an unrealized loss of \$1,280,726 (2014 – unrealized gain of \$1,508,786) for the year ended March 31, 2015.

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Notes to Financial Statements, page 19

Year ended March 31, 2015

8. Long-term debt (continued):

(e) Interest rate swaps (continued):

The fair value of the interest rate swaps has been determined using Level 3 of the fair value hierarchy. The fair value of interest rate swaps is based on broker quotes. These quotes are tested for reasonableness by discounting estimated future cash flows based on the terms and maturity of each contract and using market interest rates for a similar instrument at the measurement date. The interest rate swaps are level 3 financial instruments and are measured at fair value using a valuation technique, taking into account market interest rates.

9. Deferred contributions:

Capital assets:

Deferred contributions related to capital assets represent the unamortized amount of contributions, enhancement fees and donations utilized for additions to capital assets. The amortization of capital contributions is recorded as revenue in the statement of operations.

| | 2015 | 2014 |
|---|----------------------|----------------------|
| Balance, beginning of year | \$ 44,070,610 | \$ 47,605,955 |
| Amounts used for capital purposes: | | |
| Contributions from Ministry of Training, Colleges and Universities | 640,512 | 803,875 |
| Donations | 247,229 | 428,291 |
| Other contributions | 68,370 | 41,877 |
| Enhancement fees (note 6) | 110,766 | 39,695 |
| Less amortization of deferred capital contributions | (4,840,103) | (4,849,083) |
| Balance, end of year | \$ 40,297,384 | \$ 44,070,610 |

The balance of deferred contributions related to capital assets consists of the following:

| | 2015 | 2014 |
|-----------------------------------|---------------|---------------|
| Unamortized capital contributions | \$ 40,297,384 | \$ 44,028,733 |
| Unspent capital contributions | - | 41,877 |

\$ 40,297,384 \$ 44,070,610

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Consolidated Notes to Financial Statements, page 20

Year ended March 31, 2015

10. Invested in capital assets:

(a) Investment in capital assets is calculated as follows:

| | 2015 | 2014 |
|--------------------------------|----------------------|----------------------|
| Capital assets | \$ 80,739,450 | \$ 85,333,833 |
| Less amounts financed by: | | |
| Bankers acceptance loans | (9,866,944) | (10,549,148) |
| Term bank loans | (11,910,545) | (12,378,257) |
| Deferred capital contributions | (40,297,384) | (44,028,733) |
| | <u>\$ 18,664,577</u> | <u>\$ 18,377,695</u> |

(b) Change in net assets invested in capital assets is calculated as follows:

| | 2015 | 2014 |
|--|-----------------------|-----------------------|
| Excess of expenses over revenue: | | |
| Amortization of deferred contributions related to capital assets | \$ 4,840,103 | \$ 4,849,083 |
| Amortization of capital assets | (8,544,811) | (8,556,316) |
| | <u>\$ (3,704,708)</u> | <u>\$ (3,707,233)</u> |
| Net change in investment in capital assets: | | |
| Additions to capital assets | \$ 3,950,642 | \$ 3,620,047 |
| Disposals | (215) | - |
| Amount funded by deferred capital contributions | (1,108,754) | (1,271,862) |
| Repayment of: | | |
| Bankers acceptance loans | 682,205 | 631,947 |
| Term bank loans | 467,712 | 442,557 |
| | <u>\$ 3,991,590</u> | <u>\$ 3,422,689</u> |

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Notes to Financial Statements, page 21

Year ended March 31, 2015

11. Net assets restricted for endowments:

| | 2015 | 2014 |
|---|---------------------|---------------------|
| Ontario Student Opportunity Trust Fund (OSOTF): | | |
| Phase I | \$ 943,751 | \$ 943,751 |
| Phase II | 1,103,095 | 1,103,095 |
| Ontario Trust for Student Support (OTSS) | 4,901,309 | 4,901,309 |
| Endowed Bursaries | 2,575,090 | 286,852 |
| | \$ 9,523,245 | \$ 7,235,007 |

Ontario Student Opportunity Trust Fund:

The externally restricted endowments include monies provided by the Government of Ontario from the Ontario Student Opportunity Trust Fund matching program to award student aid as a result of raising an equal amount of endowed donations. The College has recorded the following amounts under the program:

(a) Phase I:

Schedule of Changes in Endowment Fund Balance for the year ended March 31, 2015

| | |
|------------------------------------|-----------------------|
| Fund balance at beginning of year | \$ 943,751 |
| Cash donations received | - |
| Fund balance at end of year | \$ 943,751 (A) |

Schedule of Changes in Expendable Funds Available for Awards for the year ended March 31, 2015

| | |
|---|----------------------|
| Balance, beginning of year | \$ 19,496 |
| Realized investment income, net of direct investment-related expenses and preservation of capital contributions | 27,794 |
| Bursaries awarded (total number 40) | (17,931) |
| Balance, end of year | \$ 29,359 (B) |
| Endowment total based on book value (A+B) | \$ 973,110 |

The fair value of this endowment as at March 31, 2015 is \$853,925 (2014 - \$814,879).

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Notes to Financial Statements, page 22

Year ended March 31, 2015

11. Net assets restricted for endowments (continued):

Ontario Student Opportunity Trust Fund (continued):

(b) Phase II:

Schedule of Changes in Endowment Fund Balance for the year ended March 31, 2015

| | | |
|-----------------------------------|----|---------------|
| Fund balance at beginning of year | \$ | 1,103,095 |
| Cash donations received | | — |
| <hr/> | | |
| Fund balance at end of year | \$ | 1,103,095 (A) |

Schedule of Changes in Expendable Funds Available for Awards for the year ended March 31, 2015

| | | |
|--|----|------------|
| Balance, beginning of year | \$ | 50,545 |
| Realized investment income (loss), net of direct investment- related expenses and preservation of capital contributions | | 32,653 |
| Bursaries awarded (total number 57) | | (26,600) |
| <hr/> | | |
| Balance, end of year | \$ | 56,598 (B) |
| <hr/> | | |
| Endowment total based on book value (A+B) | \$ | 1,159,693 |

The fair value of this endowment as at March 31, 2015 is \$1,146,169 (2014 - \$1,083,876).

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Notes to Financial Statements, page 23

Year ended March 31, 2015

11. Net assets restricted for endowments (continued):

Ontario Student Opportunity Trust Fund (continued):

(c) Ontario Trust for Student Support:

Schedule of Changes in Endowment Fund Balance for the year ended March 31, 2015

| | |
|------------------------------------|-------------------------|
| Fund balance at beginning of year | \$ 4,901,309 |
| Cash donations received | — |
| <u>Fund balance at end of year</u> | <u>\$ 4,901,309 (A)</u> |

Schedule of Changes in Expendable Funds Available for Awards for the year ended March 31, 2015

| | |
|---|-----------------------|
| Balance, beginning of year | \$ 292,140 |
| Realized investment income, net of direct investment- related expenses and preservation of capital contributions | 244,495 |
| Bursaries awarded (total number 172, all full-time, 98 OSAP recipients) | (176,525) |
| <u>Balance, end of year</u> | <u>\$ 360,110 (B)</u> |
| <u>Endowment total based on book value (A+B)</u> | <u>\$ 5,261,419</u> |

The fair value of this endowment as at March 31, 2015 is \$5,926,098 (2014 - \$5,779,881).

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Notes to Financial Statements, page 24

Year ended March 31, 2015

12. Net assets internally restricted:

| | Funds for Student Assistance | College Residences | Pay Parking | 2015 Total | 2014 Total |
|---|------------------------------------|-----------------------|----------------|---------------|---------------|
| Balance, beginning of year | \$ 9,911 | \$ 770,949 | \$1,543,486 | \$2,324,346 | \$ 2,219,114 |
| Transfer from (to) unrestricted net assets | - | (2,716) | 117,853 | 115,137 | 105,232 |
| Balance, end of year | \$ 9,911 | \$ 768,233 | \$1,661,339 | \$2,439,483 | \$ 2,324,346 |

13. Unrestricted net deficiency:

| | 2015 | 2014 |
|-------------------------------------|---------------|--------------|
| Unrestricted net assets deficiency: | | |
| Operating | \$ 2,952,090 | \$ 2,460,118 |
| Vacation pay accrued liability | 3,960,132 | 4,053,396 |
| Sick leave entitlement | 2,572,000 | 2,673,000 |
| Employee future benefits | 768,000 | 751,000 |
| | \$ 10,252,222 | \$ 9,937,514 |

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Notes to Financial Statements, page 25

Year ended March 31, 2015

14. Commitments:

The College rents equipment and premises under long-term operating leases expiring up to the 2020 fiscal year. Future minimum payments, by year and in aggregate, under these operating leases as at March 31, 2015 are as follows:

| | |
|------|--------------|
| 2016 | \$ 578,776 |
| 2017 | 227,781 |
| 2018 | 229,796 |
| 2019 | 231,822 |
| 2020 | 129,127 |
| | <hr/> |
| | \$ 1,397,302 |

15. Contingent liabilities:

- (a) The College is involved with outstanding and pending litigation and claims which arise in the normal course of operations, primarily as a result of grievances filed under the provisions of the union collective agreements. In management's opinion any liability that may arise from such contingencies would not have a significant adverse effect on the financial statements of the College. Losses in excess of the provision recorded in the financial statements, if any, arising from these contingencies will be accounted for in the year in which they are determined.

16. Financial risks and concentration of risk:

- (a) Credit risk:

Credit risk refers to the risk that a counterparty may default on its contractual obligations resulting in a financial loss. The College is exposed to this risk relating to its cash, grants and accounts receivable and investments. The College holds its cash accounts with federally regulated chartered banks who are insured by the Canadian Deposit Insurance Corporation. In the event of default, the College's cash accounts are insured up to \$300,000 (2014 - \$300,000).

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Notes to Financial Statements, page 26

Year ended March 31, 2015

16. Financial risks and concentration of risk (continued):

(a) Credit risk (continued):

Accounts receivable are ultimately due from students. Credit risk is mitigated by financial approval processes before a student is enrolled and the highly diversified nature of the student population. The College measures its exposure to credit risk based on how long the amounts have been outstanding. An impairment allowance is set up based on the College's historical experience regarding collections. Included in grants and accounts receivable are student receivables in the amount of \$176,428 (2014 - \$117,239) of which 22% (2014 - 37%) is over six months.

An amount of \$74,353 has been provided for an impairment allowance related to student and other receivables. Student receivables not impaired are collectible based on the College's assessment and past experience regarding collection rates. The maximum exposure to credit risk of the College at March 31, 2015 is the carrying value of these assets. The amounts outstanding at year end were as follows:

| As at March 31, 2015 | <i>Past Due</i> | | | | |
|-----------------------------|--------------------|-------------------|-------------------|-------------------|------------------|
| | <u>Current</u> | <u>1-30 days</u> | <u>31-60 days</u> | <u>61-90 days</u> | <u>91+ days</u> |
| Government receivables | \$1,650,763 | \$ - | \$ - | \$ - | \$ - |
| Student receivables | - | 16,660 | 31,811 | 18,839 | 109,118 |
| Other | 2,029,450 | 296,917 | 263,192 | 158,969 | 48,393 |
| Gross receivables | 3,680,213 | 313,577 | 295,003 | 177,808 | 157,511 |
| Less: impairment allowances | - | - | - | - | (74,353) |
| Net receivables | <u>\$3,680,213</u> | <u>\$ 313,577</u> | <u>\$ 295,003</u> | <u>\$ 177,808</u> | <u>\$ 83,158</u> |
| Total | <u>\$4,549,759</u> | | | | |

| As at March 31, 2014 | <i>Past Due</i> | | | | |
|-----------------------------|--------------------|--------------------|-------------------|-------------------|------------------|
| | <u>Current</u> | <u>1-30 days</u> | <u>31-60 days</u> | <u>61-90 days</u> | <u>91+ days</u> |
| Government receivables | \$1,638,950 | \$ - | \$ - | \$ - | \$ - |
| Student receivables | 672 | 4,457 | 41,773 | 13,913 | 56,424 |
| Other | 1,073,363 | 1,336,157 | 308,183 | 94,474 | 13,880 |
| Gross receivables | 2,712,985 | 1,340,614 | 349,956 | 108,387 | 70,304 |
| Less: impairment allowances | - | - | - | - | (37,000) |
| Net receivables | <u>\$2,712,985</u> | <u>\$1,340,614</u> | <u>\$ 349,956</u> | <u>\$ 108,387</u> | <u>\$ 33,304</u> |
| Total | <u>\$4,545,246</u> | | | | |

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Year ended March 31, 2015

16. Financial risks and concentration of risk (continued):

(a) Credit risk (continued):

The maximum exposure to investment credit risk is outlined in note 2.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

(b) Market risk:

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of market factors. Market factors include three types of risk: currency risk, interest rate risk and equity risk.

The College's Foundation investment policy operates within the constraints of the investment guidelines issued by the MTCU. The policy's application is monitored by management, the investment managers and the Board of Governors. Diversification techniques are utilized to minimize risk.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

(i) Currency risk:

Currency risk relates to the College operating in different currencies and converting non-Canadian earnings at different points in time at different foreign College levels when adverse changes in foreign currency College rates occur. The College does not have any material transactions or financial instruments denominated in foreign currencies.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

(ii) Interest rate risk:

Interest rate risk is the potential for financial loss caused by fluctuations in fair value or future cash flows of financial instruments because of changes in market interest rates. The College is exposed to this risk through its interest bearing investments, bank loans and term debt.

The College mitigates interest rate risk on its long-term debt through derivative financial instruments (interest rate swaps) that exchange the variable rate inherent in the bankers acceptance loans and term debt for a fixed rate (see Note 8). Therefore, fluctuations in market interest rates would not impact future cash flows and operations relating to the long-term debt.

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Consolidated Notes to Financial Statements, page 28

Year ended March 31, 2015

16. Financial risks and concentration of risk (continued):

(b) Market risk (continued):

The College's bond portfolio has interest rates ranging from 0% to 5.13% with maturities ranging from 2015 to 2024. At March 31, 2015 a 1% fluctuation in interest rates with all other variables held constant, would have an estimated impact on the fair value of bonds of \$70,631 (2014 – \$41,805). There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

(iii) Equity risk:

Equity risk is the uncertainty associated with the valuation of assets arising from changes in equity markets. The College is exposed to this risk through its equity holdings within its investment portfolio. At March 31, 2015, a 10% movement in the stock markets with all other variables held constant would have an estimated effect on the fair values of the College's equities of \$296,184 (2014 - \$251,415).

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

(c) Liquidity risk:

Liquidity risk is the risk that the College will not be able to meet all cash outflow obligations as they come due. The College mitigates this risk by monitoring cash activities and expected outflows through extensive budgeting and maintaining investments that may be converted to cash in the near-term if unexpected cash outflows arise. Accounts payable are all current and the terms of the long-term debt are disclosed in note 8.

Derivative financial liabilities mature as described in note 8.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

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Consolidated Notes to Financial Statements, page 29

Year ended March 31, 2015

16. Financial risks and concentration of risk (continued):

(c) Liquidity risk (continued):

The following table sets out the contractual maturities (representing undiscounted contractual cash-flows of financial liabilities):

| | 2015 | | | |
|---|----------------------|--------------------|---------------------|----------------------|
| | Within | 6 months to | | |
| | 6 months | 1 year | 1 - 5 Years | > 5 years |
| Accounts payable | \$ 12,547,157 | \$ - | \$ - | \$ - |
| Bankers acceptance loans due on demand | 362,948 | 362,948 | 3,399,274 | 5,741,774 |
| Fixed rate term loans | 246,591 | 246,592 | 2,256,352 | 9,161,010 |
| | <u>\$ 13,156,696</u> | <u>\$ 609,540</u> | <u>\$ 5,655,626</u> | <u>\$ 14,902,784</u> |

| | 2014 | | | |
|-----------------------------------|----------------------|--------------------|---------------------|----------------------|
| | Within | 6 months to | | |
| | 6 months | 1 year | 1 - 5 Years | > 5 years |
| Accounts payable & Demand Loan | \$ 13,356,270 | \$ - | \$ - | \$ - |
| Bankers Acceptance loans | 341,103 | 341,103 | 3,194,647 | 6,672,294 |
| Fixed Rate Term Loans | 233,856 | 233,856 | 2,139,817 | 9,770,729 |
| | <u>\$ 13,931,229</u> | <u>\$ 574,959</u> | <u>\$ 5,334,464</u> | <u>\$ 16,443,022</u> |

17. Fundraising campaigns:

The College conducted Expanding Opportunities fundraising campaigns in Kingston and Brockville to raise funds to finance capital asset acquisitions and program development for these two campuses. Additionally, in fiscal 2011 the College began a fundraising campaign for Redevelopment in Cornwall to finance capital asset acquisitions and program development for the Cornwall campus. As at March 31, 2015 pledges receivable arising from these campaigns amounted to \$754,298 which will be reported in the College's financial statements when collected.

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Consolidated Notes to Financial Statements, page 30

Year ended March 31, 2015

18. Comparative figures:

Certain comparative figures have been restated to conform to the method of presentation adopted for the current year.

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Analysis of Revenue

Schedule 1

Year ended March 31, 2015, with comparative figures for 2014

| | 2015 | 2014 |
|--|----------------------|----------------------|
| Grants and reimbursement: | | |
| Ministry of Training, Colleges and Universities: | | |
| Operating and supplemental grants | \$ 42,627,975 | \$ 43,846,062 |
| Employment Services, Summer Job Service, Youth Employment and Canada-Ontario Job Grant programs | 5,525,842 | 4,773,767 |
| Literacy and Basic Skills program | 1,037,802 | 1,024,794 |
| Apprentice Training grants: | | |
| Per diem rates | 1,451,594 | 1,641,979 |
| Administrative support | 41,644 | 41,644 |
| Enhancement | 151,500 | 146,622 |
| Co-op diploma | 1,209,488 | 1,045,795 |
| Contract educational services | 891,188 | 1,263,223 |
| Federal training | 310,876 | 1,588,709 |
| Other government grants | 1,902,613 | 1,666,672 |
| | \$ 55,150,522 | \$ 57,039,267 |
| Ancillary operations: | | |
| Residences | \$ 4,623,952 | \$ 4,507,883 |
| Bookstores commission | 305,788 | 312,978 |
| Parking lots | 891,456 | 945,384 |
| Facilities rent | 245,258 | 212,242 |
| Food services contract | 365,366 | 364,658 |
| Other ancillary sales | 2,525 | 2,150 |
| Licensed premises | 15,622 | 29,088 |
| | \$ 6,449,967 | \$ 6,374,383 |

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Analysis of Salaries, Wages and Benefits Expenses

Schedule 2

Year ended March 31, 2015, with comparative figures for 2014

| | 2015 | 2014 |
|--------------------------------|----------------------|----------------------|
| Salaries: | | |
| Academic: | | |
| Full-time | \$ 17,976,737 | \$ 18,035,919 |
| Partial load and part-time | 9,252,143 | 9,019,125 |
| Coordinators' allowance | 255,270 | 239,656 |
| Excluded/sessional | 1,059,100 | 1,048,087 |
| Bonus/overtime | 130,899 | 138,360 |
| Administrative | 8,811,095 | 8,343,481 |
| Support: | | |
| Full-time | 10,233,150 | 10,020,291 |
| Part-time | 4,553,465 | 4,163,577 |
| Bonus/overtime | 47,196 | 51,573 |
| Professional development leave | 126,924 | 228,487 |
| Benefits: | | |
| Academic | 6,006,937 | 5,714,271 |
| Administrative | 2,205,029 | 1,924,722 |
| Support | 3,458,435 | 3,322,522 |
| | \$ 64,116,380 | \$ 62,250,071 |

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Analysis of Non-Payroll Expenses

Schedule 3

Year ended March 31, 2015, with comparative figures for 2014

| | 2015 | 2014 |
|--|----------------------|----------------------|
| Scholarships, bursaries and student assistance | \$ 3,113,770 | \$ 2,813,694 |
| Other supplies | 2,242,768 | 2,323,806 |
| Contract teaching services | 1,118,256 | 1,273,136 |
| Instructional supplies and equipment | 1,671,542 | 2,022,895 |
| Participant wages, benefits and support allowances | 2,291,177 | 1,715,094 |
| Cost of sales | 19,953 | 34,944 |
| Rent | 318,809 | 309,710 |
| Staff employment | 51,129 | 192,507 |
| Membership fees and dues | 110,032 | 87,879 |
| Professional development | 231,457 | 252,407 |
| Travel | 1,017,114 | 1,014,079 |
| Professional fees | 474,364 | 651,112 |
| Promotion/public relations | 1,105,277 | 1,161,784 |
| Other interest and bank charges | 354,145 | 403,719 |
| Interest on long-term debt | 1,294,464 | 1,363,830 |
| Bad debts | 99,344 | 121,319 |
| Insurance | 203,827 | 152,704 |
| Software licenses and maintenance | 762,187 | 649,860 |
| Telecommunications | 520,458 | 563,134 |
| Equipment purchase and rental | 1,071,470 | 1,242,439 |
| Equipment maintenance | 914,289 | 795,342 |
| Building and ground maintenance | 1,723,305 | 2,040,686 |
| Contracted security services | 879,264 | 879,092 |
| Contracted cleaning and garbage removal services | 1,683,887 | 1,755,360 |
| Other contract services | 4,114,270 | 4,636,361 |
| Utilities | 2,407,158 | 2,235,197 |
| Taxes | 538,915 | 464,331 |
| | \$ 30,332,631 | \$ 31,156,421 |